

# Ymani Belcher

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## Professional Summary

Partnership and change management professional with 8+ years leading complex initiatives across education, communications, and organizational development. Expert in stakeholder engagement, strategic communications, and driving adoption of change across multi-site organizations. Proven track record building relationships with diverse stakeholders, managing programs across districts, states, and 200+ schools affecting 1,000+ employees, and achieving 90%+ satisfaction ratings. Strong facilitator, communicator, and relationship builder with experience in training, internal communications, and program management.

## Professional Experience

### Director of District Partnerships

**Saga Education** | June 2021 – Present

- Serve as strategic consultant to district and state leadership across 15+ partner organizations, guiding differentiated implementation based on each partner's goals, operational realities, and performance needs
- Advise senior leaders on program design, improvement strategies, and long-term planning, serving as trusted thought partner throughout each engagement
- Lead change management initiatives to drive adoption of education technology platform across 1,000+ tutors and educators, achieving 90%+ satisfaction through targeted stakeholder engagement and communication strategies
- Build and maintain partnerships with flagship organizations including Chicago Public Schools (3rd largest district in the nation), navigating complex procurement, policy, and stakeholder dynamics
- Lead, coach, and develop team of Client Relationship Managers responsible for onboarding 10+ districts annually and supporting implementation across 200+ schools
- Conduct comprehensive needs assessments to identify capability gaps and design targeted training, professional development, and organizational change interventions
- Create internal communications including newsletters, presentations, and stakeholder updates that drive engagement and support organizational objectives
- Develop and facilitate live and asynchronous learning experiences for audiences of 150+, incorporating adult learning principles and multimodal training methods
- Launch and manage Community of Practice with 200+ educators, fostering collaboration, peer learning, and shared ownership of improvement initiatives
- Resolve escalated issues with urgency and care, protecting key partnerships and reducing risk through proactive communication and tailored support
- Use data and analytics to measure program impact, conducting Quarterly Business Reviews with stakeholders and presenting insights that inform strategic decisions
- Design visually compelling materials using Canva and Google Suite that communicate complex initiatives clearly and engage diverse audiences
- Travel regularly to partner sites to build relationships, provide hands-on support, and understand real-world implementation challenges

### Client Relationship Manager

**Saga Education** | June 2021 – June 2022

- Managed partnerships across three school districts, serving as primary contact for program implementation, stakeholder engagement, and change management
- Delivered consulting support through weekly check-ins, customized resources, and rapid response to emerging needs
- Designed visually engaging presentations and training materials using Google Suite and Canva
- Conducted 40+ annual observation cycles, providing detailed, actionable feedback to

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instructional leaders and staff

- Developed and delivered tailored training for groups of 150+ stakeholders across leadership, staff, and tutors
- Built strong relationships with school and district leaders through consistent communication and responsive partnership management

## Middle School Teacher & Grade Level Chair

**Great Oaks Legacy Charter School** | Feb 2019 – June 2021

**KIPP Liberation College Prep** | Aug 2016 – Jan 2019

**Great Oaks Legacy Charter School** | Aug 2015 – July 2016 (AmeriCorps Tutor/TA)

- Delivered mathematics and STEM instruction to 200+ students annually across 8 years in schools serving predominantly low-income students and students of color
- Led cross-functional grade-level teams of 6-8 educators as Grade Level Chair, ensuring alignment to school-wide priorities and successful project execution
- Facilitated weekly coaching conversations with direct reports on classroom management, instructional delivery, and student engagement strategies
- Mentored and trained 30+ teaching assistants and tutors on curriculum delivery and educational technology utilization
- Designed data-informed lessons using digital tools and learning management systems
- Built strong relationships with students, parents, and faculty through consistent communication and commitment to inclusive learning environments

## Marketing & Communications Manager

**125th Street Business Improvement District** | Sept 2012 – June 2014

- Led marketing and communications strategy to elevate brand visibility and stakeholder engagement
- Managed and expanded social media presence across four platforms
- Created segmented email campaigns reaching 1,000+ subscribers
- Produced monthly newsletters and led website redesign project
- Developed communications materials that drove community engagement and supported organizational initiatives

## Education

### Master of Arts, Teaching

Relay Graduate School of Education | 2016–2018

### Bachelor of Science, Marketing and Information, Design & Corporate Communication

Bentley University | 2008–2012

## Professional Development

**Anthropic AI Fluency Certification** | In Progress, Expected Completion January 2025

## Core Competencies

Partnership Management | Change Management | Strategic Communications | Stakeholder Engagement | Training & Development | Program Management | Internal Communications | Organization Development | Facilitation | Relationship Building | Data-Driven Strategy | Cross-Functional Collaboration | Learning & Development | Content Creation | Project Management | Community Building