

Ymani Belcher

Contact: Yj.belcher@gmail.com linkedin.com/in/ybelcher

EXPERIENCE

Director of District Partnerships

Saga Education - June 2022 - Present

- Collaborated closely with state/district leadership to ensure seamless implementation aligned with Saga's standards, receiving consistent 90%+ satisfaction ratings on program fidelity.
- Provided hands-on leadership by interviewing, coaching daily, and managing performance of Client Relationship Managers; recognized by team for people-first approach.
- Led team of Client Relationship Managers who onboarded 10+ new districts/year, 1000+ Tutors, and provided ongoing training/coaching customized to each organization's needs.
- Ensured on-time delivery of all project milestones for tutoring program rollouts spanning 3000+ students.
- Adeptly resolved escalated issues at state/district level, mitigating risks and safeguarding key partnerships through deft relationship management.
- Launched an innovative Community of Practice forum uniting 200+ educators to co-design programs, prioritize initiatives, and drive continuous improvement.
- Skilled in developing and facilitating live/asynchronous training programs for audiences up to 150. Curriculum focused on leadership/staff professional development.
- Conducted comprehensive training needs analyses across client organizations to identify skills gaps and design targeted upskilling programs.
- Implemented blended learning approaches combining eLearning, simulations, and on-the-job activities to enhance workforce capabilities and performance.

Client Relationship Manager

Saga Education - June 2021 - June 2022

- Successfully managed and executed consulting contracts across 3 districts/state/schools, ensuring on-time delivery and client satisfaction.
- Developed and delivered live and asynchronous training content for up to 150 leaders, staff, and clients. Utilized adult learning principles and multimodal techniques to develop and deliver live and asynchronous training content for up to 150 leaders, staff, and clients.
- Created custom, visually engaging training presentations and materials using PowerPoint, Google Slides, and Canva to support effective knowledge transfer.
- Provided extensive feedback and coaching to organization leadership and staff based on 40 tutorial observations per year, detailing specific actionable areas for improvement.
- Maintained consistent communication through weekly 1:1 and group check-ins with 10+ clients and rapidly responded to needs and provided tailored resources.

Middle School Teacher

Great Oaks Legacy Charter School - February 2019-June 2021

KIPP Liberation College Preparatory - August 2016-January 2019

- Designed and delivered engaging mathematics and STEM curriculum for over 200 students across 4 courses.
- Innovatively integrated 10+ online platforms and learning management systems to facilitate interactive lessons.
- Continuously evaluated student progress through data-driven assessments, utilizing insights to adjust instructional strategies and provide students with personalized learning plans.

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- Cultivated excellent relationships across students, parents, faculty and administrators by proactively communicating, addressing concerns, and establishing an inclusive classroom environment.
- Managed and mentored a team of 2-3 teaching assistants. Conducted weekly training sessions to upskill 30+ tutors on curriculum delivery, pedagogical methods, and educational technology tools.

Grade Level Chair

Great Oaks Legacy Charter School - February 2019-June 2021

KIPP Liberation College Preparatory - August 2016-January 2019

- Successfully led and managed a cross-functional grade level team of 4-8 members, providing strategic direction, coaching, and oversight to drive operational excellence.
- Spearheaded the development of comprehensive project plans aligned with key school goals. Effectively delegated tasks and responsibilities to team members, ensuring timely execution of initiatives with on-time delivery.
- Provided continuous coaching and support through weekly 1:1 meetings with direct reports, delivering tailored, data-driven guidance to enhance classroom management, instructional methods, and behavioral strategies.

Marketing and Communications Manager

125th Street Business Improvement District - September 2012 -June 2014

- Spearheaded all strategic marketing and communications planning efforts for the company.
- Overhauled and actively managed the company's social media presence across 4 channels (LinkedIn, Twitter, Facebook, Instagram).
- Optimized and segmented email marketing databases of 1,000+ contacts.
- Designed/executed targeted email campaigns.
- Solely wrote and designed a monthly digital newsletter, providing engaging thought leadership content that helped nurture inactive leads back into the sales funnel.
- Revamped and maintained the corporate website.

FREELANCE

Copywriter

Thelonious Monk

- Delivered writing projects including online ad copy, press releases, and email newsletters using Canva.

Graphic Designer and Editor

Roots of Beauty

- Developed graphic design pieces monthly for the client's website and social media pages using Canva.
- Edited website copy.

EDUCATION

Master of Arts, Teaching

Relay Graduate School of Education, 2016-2018

Bachelor of Science, Marketing and Information, Design and Corporate Communication

Bentley University, 2008-2012

SKILLS

Partnership-building · People Management · Project Planning · Project Management · Program Implementation · Learning and Development · Solution-oriented · Team Management · Remote Management · Asynchronous and Synchronous Training Development & Delivery · Microsoft/Google Suite · Canva Design · LMS adaptability · Writing/Editing · Client Success · Effective Communication

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